

Message Text

LIMITED OFFICIAL USE

PAGE 01 NEW DE 09795 022033Z

10

ACTION EB-07

INFO OCT-01 NEA-10 ISO-00 COME-00 XMB-02 FAA-00 DOTE-00

TRSE-00 MC-02 L-03 CIAE-00 INR-07 NSAE-00 AID-05

OMB-01 EUR-12 PM-04 SS-15 SP-02 NSC-05 CAB-02 DODE-00

CIEP-01 /079 W

----- 122915

R 021203Z JUL 76

FM AMEMBASSY NEW DELHI

TO SECSTATE WASHDC 6910

INFO AMEMBASSY ROME

LIMITED OFFICIAL USE NEW DELHI 9795

ROME FOR RCAA

E.O. 11652: N/A

TAGS: EAIR, BEXP, IN

SUBJ: INDIAN AIRLINES TWINJET PURCHASE

REF: ROME 10226

1. WE CONFIRMED WITH LOCAL HOTEL THAT BOEING SALES REP FITZGERALD EXPECTED JUNE 23. WHEN HE DID NOT CONTACT EMBASSY, EMBOFF TRIED TO REACH HIM AND DISCOVERED HE LEFT JUNE 25.

2. THERE HAS BEEN NO ANNOUNCEMENT HERE OF ANY DECISIONS REGARDING COICE OF TWINJET. ON THE CONTRARY, TODAY'S PRESS REPORTS THAT TESTING FLIGHTS OF BAC 111-475 WILL BEGIN TODAY. MARKETING DIRECTOR OF BAC COMMERCIAL AIRCRAFT DIVISION IS IN TOWN FOR THE PURPOSE AND HELD PRESS CONFERENCE TOUTING BAC'S ADVANTAGES.

3. WE HOPE BUT DO NOT TRUST THAT BOEING WILL WIN THE CURRENT COMPETITION. WE REMEMBER HOW CERTAIN BOEING WAS THAT INDIAN AIRLINES WOULD NOT BUY THE A-300 AND HOW CERTAIN LOCKHEED WAS THAT IT WOULD SELL ITS AIRCRAFT. NOTHING CAN SUBSTITUTE FOR
LIMITED OFFICIAL USE

LIMITED OFFICIAL USE

PAGE 02 NEW DE 09795 022033Z

SALESMANSHIP AND IN INDIA BOEING APPEARS RATHER THIN IN THIS

ATTRIBUTE.
SCHNEIDER

LIMITED OFFICIAL USE

NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01 JAN 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: CIVIL AVIATION, AIRCRAFT, PROCUREMENT
Control Number: n/a
Copy: SINGLE
Draft Date: 02 JUL 1976
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Authority: ShawDG
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW
Disposition Date: 28 MAY 2004
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1976NEWDE09795
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Film Number: D760258-0290
From: NEW DELHI
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1976/newtext/t19760795/aaaadfqq.tel
Line Count: 63
Locator: TEXT ON-LINE, ON MICROFILM
Office: ACTION EB
Original Classification: LIMITED OFFICIAL USE
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators: n/a
Previous Classification: LIMITED OFFICIAL USE
Previous Handling Restrictions: n/a
Reference: 76 ROME 10226
Review Action: RELEASED, APPROVED
Review Authority: ShawDG
Review Comment: n/a
Review Content Flags:
Review Date: 03 MAY 2004
Review Event:
Review Exemptions: n/a
Review History: RELEASED <03 MAY 2004 by izenbei0>; APPROVED <26 AUG 2004 by ShawDG>
Review Markings:

Margaret P. Grafeld
Declassified/Released
US Department of State
EO Systematic Review
04 MAY 2006

Review Media Identifier:
Review Referrals: n/a
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
Secure: OPEN
Status: NATIVE
Subject: INDIAN AIRLINES TWINJET PURCHASE
TAGS: EAIR, BEXP, IN, US, BOEING
To: STATE
Type: TE
Markings: Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 04 MAY 2006